

Job Description



Exciting opportunity at Indo-Irish biotech start up CyGenica

Position: Director- Business Development

Location: Preferably in the United States

Salary: Competitive compensation commensurate with the person's experience and qualifications.

Discipline: Business Development, Biotechnology, Oncology, Cell and gene therapy

Position Type: Full Time

Deadline: Date: 15/04/2022

About CyGenica:

CyGenica, an Indo-Irish start-up founded in 2017, operates from Cork, Ireland and Pune, India. We have developed a novel programmable biomolecular nanomachine that delivers therapeutic molecules to precise cellular targets. Our technology has received international attention and recognition most notably national award 2018 from honourable President of India and the most innovative product award 2018 by New Frontiers Program, Enterprise Ireland.

This is the most exciting time of growth at CyGenica. We are poised to impact globally and the position offers a unique opportunity to take our innovative technology to the market to solve world's most pressing issue in cancer therapeutics and gene editing.

We have an empowered, dynamic, nimble and collaborative team and work environment with dedication and focus to push the boundaries of cancer therapy aiming to bring better outcome for millions of cancer patients worldwide.

About our team:

In this journey we are seeking skilled professionals with 3 D's, Dependability, Determination and Dedication to join us in revolutionizing the development of truly transformative medicines to help patients around the world. We are dedicated and continuously implementing strategies to build a welcoming and nurturing work place by empowering everyone to push the boundaries of science and pioneer the future of cancer therapy.

We are committed to live by our values 'credibility', 'compassion' & a 'can do' attitude – that guides our actions and decisions and brings us joy on a daily basis; patient centricity is at the heart and soul of our innovation.

If you believe that you have that transformative potential and you want to be part of a multicultural international dynamic team, please send your latest curriculum vitae (CV) and a letter of intent to info@cycaonco.com latest by 15th April 2022. CVs without a letter of intent will not be considered for selection. CyGenica is an equal opportunity employer.

Where can you find more?

Website: www.cygenica.com ,Twitter: @CycaOncoSol

Linkedin: <https://in.linkedin.com > company > cygenica>

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Position Summary:

We are looking for a versatile, highly motivated and energetic leader for this position. The successful applicant will be dynamic, resourceful, organized and motivated to present our technology to various partners and stakeholders, enhance the company's reputation, and look for new and creative ways to market our products/technology. The position reports to the CEO.

Responsibilities:

- Develop business plans, investor decks, board data packages and other collaterals as required
- Responsible for fund raising to establish successful investment rounds for business growth through networking and engaging with venture capital funds
- Identify market trends, assess market potential, and develop strategies to communicate effectively with target/key stakeholders
- Help adding new strategic partners and manage existing ones
- Effectively communicate CyGenica's position, negotiate and execute deals with investors and strategic partners
- Aligned with the company's vision and mission and accomplish set goals and objectives
- Perform other duties as assigned

What is essential for the role?

- MBA from a reputable institution with a life science or biotechnology background
- 5+ years of experience in pharmaceutical, biotech, cell & gene therapy and oncology space with a proven track record in fundraising and establishing strategic partnerships with industry

Skills and Competencies

- Proven experience in fund raising (preferably in the USA) with strong networks in the USA and European geographies
- Competence in making investor decks /presentations
- Strong understanding of drug development and commercialization processes and solid technical knowledge of cell and gene therapy manufacturing and commercial development processes.
- Familiarity with databases like pitchbook to approach private funders and investors
- Excellent expertise in Microsoft Office Suite especially Excel
- Ability to effectively communicate and influence internal and external audiences
- Self-starter, must be motivated and able to work under strict deadlines
- Ability to manage multiple projects concurrently and meet deadlines
- Demonstrated professionalism and focus on the KPIs of the company
- Practises accountability and drives results
- Instils a positive team culture
- Strong cultural sensitivity when working with global partners/customers

What's next?

If you are interested please reach out to Dr Fazlul H Krishnan (Director-Operations) (fazlul@cycaonco.com) for informal discussions about the role. We are excited to hear from you.